



CBRAR MONTHLY NEWSLETTER

February 2024

CBRAR Wishes You Warmth on the Chilly Days Ahead!

February Events



Click on the event name to register & for more information. Please log in to your Member Hub to receive member pricing.

Continuing Education Classes for license renewal:

February 1st: [~Ethics/Standards of Conduct](#)
[~Contracts](#)
[~Virginia Agency](#)

February 2nd: [~ Fair Housing –](#)
[~ Legal Updates w/ Flood](#)

February 6th [~8 Hour Broker Class](#)

[Click here for the 2024 Events Calendar](#)

The CBRAR Education Committee presents its first event of the year...

Tools of the Trade: The CMA Edition!

February 22nd, Noon - 2:00 pm

Please log into your Member Hub to register and for more information. The event name is a clickable link. No charge for CBRAR Association Members.

REALTOR® Day on the Hill February 14th

Join CBRAR, Eastern Shore, Virginia Peninsula and Williamsburg in Richmond to meet with our Legislators at the The Library of Virginia. Lunch will be included.

Additional information and schedule is included on our website Cbrar.com

[PLEASE CLICK HERE TO REGISTER](#)

Welcome New Members!

January 1 - January 30th

New Association Members:

~Brenda Martinez
~Christen Speight
~Cynthia Kennebeck
~Don Samson
~Katie Dew
~Lisa Reid

New Affiliate Members:

~Alyson Heidenthal
~Candice Sparks
~Teresa Rutherford

[Affiliate Directory](#)

From Virginia REALTORS®

Special Form Changes

In order to provide members with the best possible terms in our contracts, Virginia REALTORS® is making changes to the following forms effective February 2024:

- [Form 400 – Exclusive Authorization to Sell](#)
- [Form 410 – Exclusive Authorization to Sell – Limited Service](#)
- [Form 450 – Exclusive Buyers Brokerage Agreement – Standard](#)
- [Form 460 – Non-Exclusive Buyers Brokerage Agreement – Standard](#)
- [Form 465 – Non-Exclusive Buyers Brokerage Agreement – Short Form](#)
- [Form 470 – Buyers Agency – Limited Service](#)

Please click on the link below for more information about the form changes. You will need to log in to Virginia REALTORS® to view the information.

[Special Form Changes - February 2024 - Virginia REALTORS®](#)

More materials will be released shortly, including the suggested proper method on how to complete the updated forms. If you have any questions please contact us through the [Virginia REALTORS® Legal Hotline](#).

MLS-Touch App



MLS-Touch puts your MLS in the palm of your hand! It's the most advanced mobile app for Agents, with loads of features to keep you connected to listings and engaged with your leads and clients from wherever you are.

CBRAR's MLS 2 Go app has been replaced with MLS-Touch.

You can download the MLS Touch app through your Google Play or Apple Store.

Features include:

Quick Searches-Access listings quickly using searches by area or address, InstaView and My Listings

Smart Search-Search near schools, public transit, parks

Property Lines-Zoom in to view property boundaries. Tap off market properties to see Realist® tax details

Create Your Own App-Use Brand and Share to give your clients access to ALL listings in your market

Collaborate and Share- Share listing info to your branded app and track client Favorites in MLS-Touch

Facebook Posts-Automatically post your listings and open houses on Facebook

Hotsheets-Monitor your market closely with the Hotsheet feature

Live Market Stats- Keep seller expectations in check. Help buyers negotiate from a position of strength

Instant Comparables- View similar Active and Recently Sold listings

More Tax Data- Additional Realist® data available in many markets

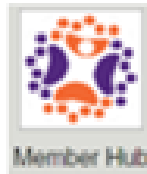
Matrix Synchronizations-Stay connected to your contacts and client data from wherever you are

Listing Edit- Make quick edits to Price, Public Remarks & Private Remarks from anywhere

Click the link below for guides to getting started, training videos and webinars. <https://prospectsinc.zendesk.com/hc/en-us/articles/4408539128599-MLS-Touch-Getting-Started>

How To View Current Calendar Events, Register, Cancel Registration, and View Past Events You Attended

-Log In to Your Member Hub through your Clarity Dashboard or phone app.



Your home page will have the next five upcoming events on the top right side of the page. Click on Register.

UPCOMING EVENTS

Jan 25	Broker Round Table Thursday, 10:00 AM	Register >
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Or, Click on Events on the left side menu and click on the List View tab to see events for the year. Click on the pencil icon to register.

Events	Ethics/Standards of Conduct Class	2/1/2024	3 CE required credits for CE or PL license renewal.	
Continuing Education	Contracts Class	2/1/2024	1 hour CE credit for license renewal	

Can't remember if you registered for an event or need to cancel your registration? On the List View on the Calendar. If you registered, the event on your calendar will say Registered.

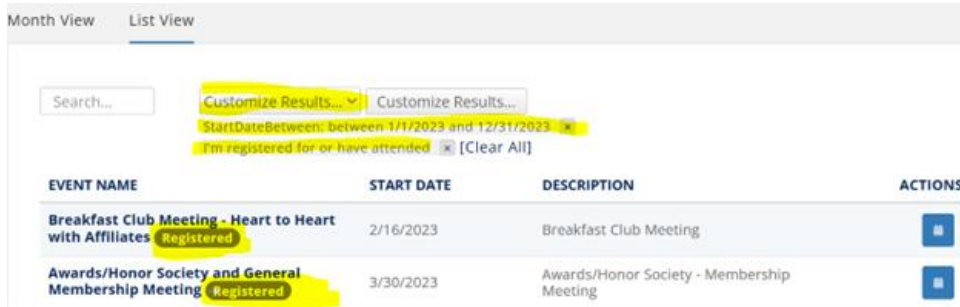
Events	Divorce & Bankruptcy Class Registered	1/18/2024
Continuing Education	1031 Exchanges Class Registered	1/18/2024
REALTOR® Directory		

To cancel your registration, click on the class name and select Cancel Registration.



Divorce & Bankruptcy Class Registered [Update Registration](#)

[Cancel Registration](#) [Register More](#)

Want to know what past events you registered for? Customize your List View with dates and check “I’m registered for or attended”.



The screenshot shows a web interface with a 'List View' tab selected. At the top, there is a search bar and a 'Customize Results...' dropdown menu. Below the search bar, there are two filter options: 'StartDateBetween: between 1/1/2023 and 12/31/2023' and 'I'm registered for or have attended'. A table below the filters lists two events with columns for 'EVENT NAME', 'START DATE', 'DESCRIPTION', and 'ACTIONS'. The first event is 'Breakfast Club Meeting - Heart to Heart with Affiliates' on 2/16/2023, and the second is 'Awards/Honor Society and General Membership Meeting' on 3/30/2023. Both events have a 'Registered' status and a blue square icon in the 'ACTIONS' column.

EVENT NAME	START DATE	DESCRIPTION	ACTIONS
Breakfast Club Meeting - Heart to Heart with Affiliates Registered	2/16/2023	Breakfast Club Meeting	
Awards/Honor Society and General Membership Meeting Registered	3/30/2023	Awards/Honor Society - Membership Meeting	

Please call CBRAR with any questions. We will be happy to walk you through the process.

www.cbrar.com 804-776-0568

